



JOB DESCRIPTION

POSITION: Pre-sales Design Engineer
DIVISION: Operations

An exciting opportunity has arisen for a Presales Design Engineer to join a fast growing technology company. AVMI is the UK's leading provider of Audio Visual and Video Conferencing solutions and is expanding rapidly overseas as well as developing a number of market leading innovations.

The Presales Design Engineer will be part of the design team providing Audio Visual design and draft system for the Sales Team, prior to handover to the Operations Team. The chosen candidate will be working closely with our clients and the sales team to help provide detailed and accurate scope of works, costs and design, whilst ensuring the appropriate handover procedures are followed.

ROLE AND RESPONSIBILITIES

- Provide technical support to Sales team throughout the sales process.
- Produce detailed designs and schematic drawings in CAD/D-Tools
- Ensure equipment specified is fit for purpose.
- Support sales team during site meetings to confirm clients' technical requirements.
- Attending technical surveys and producing site survey reports.
- Provide ongoing support and design approval to the Project Engineering team (post internal handover).
- Following projects through implementation to ensure delivery as intended and providing the resulting feedback to the team.

SKILLS REQUIRED

- Excellent technical knowledge of AV & VC equipment from all major brands.
- An up-to-date understanding of the AV marketplace including products and trends.
- Working understanding of CAD/Visio.
- Good understanding of IT and networks.
- Good understanding of Microsoft Office including Excel and Word.
- Ability to understand project schedule and plans.
- Excellent verbal and written communication skills.
- Excellent problem solving and troubleshooting skills.
- Excellent organisational skills and the ability to work on multiple projects.
- Ability to prioritise and work under pressure is essential.
- Willingness to travel (Full, clean UK driving license beneficial)

WHY WORK FOR AVMI

- Be part of a fast-growing company working with some of the world's biggest brands.
- Fast becoming a major global player.
- An evolving business that provides great opportunity for development and progression.
- Great team environment.

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